

TAN BOOKS AND PUBLISHERS, INC.

P.O. BOX 424, ROCKFORD, ILLINOIS 61104 • 2020 HARRISON AVENUE, ROCKFORD, ILLINOIS 61104
TEL 815-226-7777 • TOLL FREE 800-437-5876 • FAX 815-226-7770 • WWW.TANBOOKS.COM

CREDIT APPLICATION

C.N.: _____
Credit Requested: _____
Terms Requested: _____

BUSINESS INFORMATION

Name: _____ Phone: _____
Street: _____ Fax #: _____
City: _____ State _____ Zip _____ Est. Annual TAN Sales: _____
Former Address (if w/in 1 year): _____ Contact Person: _____
D/B/A: _____

BUSINESS OWNERSHIP

Sole Owner Partnership Corporation State, County or City Required License _____
Federal Tax ID# _____
Principal _____ Tax Exempt# and/or Certificate of Exemption (Please enclose a copy) _____
Name Title
Social Security # _____

TRADE REFERENCES (Name of suppliers of major products and services)—Please provide all info requested.

| NAME | ADDRESS/ZIP | PHONE |
|-------|-------------|---------------|
| _____ | _____ | (_____) _____ |
| _____ | _____ | (_____) _____ |
| _____ | _____ | (_____) _____ |

BANK REFERENCES A Checking B Loan C Savings

| | | | | |
|--------------|------------------|-----------------|-----------------|-----------------|
| (Name) _____ | A, B, or C _____ | (Address) _____ | (Acct. #) _____ | (Phone #) _____ |
| (Name) _____ | A, B, or C _____ | (Address) _____ | (Acct. #) _____ | (Phone #) _____ |

The undersigned as an inducement to grant credit warrants that the information submitted is true and correct.

YOU ARE AUTHORIZED TO INVESTIGATE THE CREDIT REFERENCES LISTED ABOVE.

(Name) _____ (Title) _____ (Name) _____ (Title) _____

CUSTOMER AGREES TO MAKE PAYMENT IN FULL TO TAN FOR ALL AMOUNTS DUE ACCORDING TO TAN INVOICE(S). SHOULD CUSTOMER DEFAULT IN ANY SUCH PAYMENT(S), TAN SHALL HAVE THE RIGHT, WITHOUT NOTICE TO CUSTOMER, TO DECLARE ALL INVOICE AMOUNTS DUE AND PAYABLE. IN THE EVENT TAN SHOULD COMMENCE ANY ACTION(S), OR OTHERWISE SEEK TO ENFORCE THIS AGREEMENT AGAINST CUSTOMER OR ANY GUARANTOR, CUSTOMER AGREES TO PAY REASONABLE ATTORNEY(S) FEES, COURT COSTS AND OTHER EXPENSES INCURRED BY TAN, WHETHER OR NOT SUIT IS FILED. THIS AGREEMENT IS NOT TRANSFERRABLE OR ASSIGNABLE WITHOUT THE PRIOR WRITTEN CONSENT OF TAN. THIS AGREEMENT SHALL BECOME EFFECTIVE UPON ACCEPTANCE BY TAN.

DATED AT _____ AS OF THIS _____ DAY OF _____, _____

CUSTOMER _____
AUTHORIZED SIGNER(S) _____ PRINT NAME—TITLE _____

INDIVIDUAL PERSONAL GUARANTY

I, _____, RESIDING AT _____ FOR AND IN CONSIDERATION OF YOUR EXTENDING CREDIT AT MY REQUEST TO _____ (HEREIN AFTER REFERRED TO AS THE "COMPANY"), HEREBY PERSONALLY GUARANTEE THE PAYMENT TO TAN IN THE STATE OF ILLINOIS OF ANY OBLIGATION OF THE COMPANY AND I HEREBY AGREE TO BIND MYSELF TO PAY YOU ON DEMAND ANY SUM WHICH MAY BECOME DUE TO YOU BY THE COMPANY, WHENEVER THE COMPANY SHALL FAIL TO PAY THE SAME, IT IS UNDERSTOOD THAT THIS GUARANTY SHALL BE A CONTINUING AND IRREVOCABLE GUARANTY AND INDEMNITY FOR SUCH INDEBTEDNESS OF THE COMPANY, I DO HEREBY WAIVE NOTICE OF DEFAULT, NONPAYMENT AND NOTICE HEREOF AND CONSENT TO ANY MODIFICATION OF RENEWAL OR THE CREDIT AGREEMENT HEREBY GUARANTEED.

DATE _____ GUARANTOR _____

WITNESS _____